

PAUL GLEN – BRIEF BIOGRAPHY

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Paul Glen is the author of the bestselling book “Leading Geeks: How to Manage and Lead People Who Deliver Technology” which was published by Jossey-Bass Pfeiffer as part of the Warren Bennis Signature Series. In October 2003, “Leading Geeks” was awarded the 2003 Financial Times Germany/getAbstract Book Prize naming it the best book on the subject of leadership published worldwide in the previous year.

He is a sought after speaker who regularly presents at national conferences including recent appearances at meetings sponsored by Forbes Magazine and Computerworld. He is a professional member of the National Speakers Association. He is also a monthly management columnist for Computerworld.

As a management consultant, Mr. Glen has spent more than 15 years advising clients in North America, Europe and Asia. In 1999, he became a founding principal of C2 Consulting where he consults, writes and speaks about improving the management and leadership of technology organizations and projects.

Mr. Glen’s expertise frequently appears in print and broadcast media. He has appeared in newspapers and magazines on four continents. He has also appeared on CNN, National Public Radio, and more than 250 broadcast outlets in the US.

Mr. Glen received his MBA from the J.L. Kellogg Graduate School of Management at Northwestern University with majors in organizational behavior, strategy, and marketing. He received a BA from Cornell University with majors in computer science and mathematics.

Mr. Glen has taught as an adjunct faculty member in the MBA programs at the University of Southern California and Loyola Marymount University. AT USC he developed and taught an e-Business Strategy course. At Loyola he taught a second year MBA course that he authored entitled “Marketing of High Technology Products and Services.”

Mr. Glen has more than a dozen years experience delivering and managing IT related products and services. For four years, he was western regional manager for SEI Information Technology, a national IT consultancy. In that role he had full profit and loss responsibility for a \$13 million consulting practice including supervision of sales, service delivery, recruiting, human resource management and administration. Prior to serving as the western regional manager, he served as regional manager for SEI’s Oak Brook region in the Chicago area.

Mr. Glen has served in many roles including: project manager, product manager, account manager, and programmer. He has been involved in dozens of software development and deployment projects. He has led two startup product teams, launching both hardware and software products to the quick service restaurant industry.

In May 2002, Mr. Glen became only the third person worldwide outside of Microsoft to be designated a master trainer for delivering and adapting Microsoft’s project management approach, the Microsoft Solutions Framework (MSF). He has also consulted with clients on the implementation of MSF.

Mr. Glen has received the Certified Management Consultant (CMC) designation from the Institute of Management Consultants and is serving as the President of the Southern California Chapter in 2003-2004.

A self-proclaimed geek, during his off-hours, he studies writing, photography, and improvisational comedy.